



2023

MODULE DESCRIPTION

BACHELOR PROGRAM
AGRICULTURAL ENGINEERING
FACULTY OF AGRICULTURE
HASANUDDIN UNIVERSITY
2023



Entrepreneurship

Semester 6

Module designation	Entrepreneurship
Semester(s) in which the module is	VI
taught	
Person responsible for the module	Muhammad Tahir Sapsal, STP., M.Si.
·	Diyah Yumeona, STP., M.Agr., Ph.d
	Samsuar, STP., M.Si.
Language	Indonesia
Relation to curriculum	Compulsory
Teaching methods	LECTURE
Workload (incl. contact hours, self-	(Estimated) Total workload:
study hours)	2 SKS x 1.7 = 3.4 ECTS = 91.8 hours
	• Lecture = 23.3 hours
	Excercise = 28 hours
	• Sel study = 28 hours
	Exam = 4 hours (MID term and final)
	Exam preparation = 8.5 hours
Credit points	2 SKS = 3.4 ECTS
Required and recommended	
prerequisites for joining the module	
Module objectives/intended learning	ILO 7: Manage and utilise agricultural resources effectively, efficiently,
outcomes	and sustainably; (Competence 1)
	ILO8: demonstrate capacity in operating agricultural engineering
	related business either as producer or service provider; (Competence 1)
Content	identify market needs and capitalize on market opportunities
	know strategies in business
	• plan business and evaluate business opportunities business
	opportunities
	understand entrepreneurial ethics
	know the concept of green entrepreneurship
	• think creatively and innovatively, and be able to work in a team in
	a team
Examination forms	Writing exam
Study and examination requirements	Attendence above 80%
Reading list	• Longenecker, J.G. and C.W. Moore. Small Business Management.
	South-Western Pub. Co., Cincinnati, Ohio, USA. 1991
	Osterwalder, A. and Pigneur Y. Busines Model Generation. John
	Wiley & Sons, Inc. 2010