



2023

MODULE DESCRIPTION

BACHELOR PROGRAM
AGRICULTURAL ENGINEERING
FACULTY OF AGRICULTURE
HASANUDDIN UNIVERSITY
2023



Entrepreneurship Practicum

Semester 6

Module designationEntrepreneurship PracticumSemester(s) in which the module is taughtVIPerson responsible for the moduleHusnul Mubarak, S.TP., M.Si. Haerani, STP.,M.Eng.Sc.LanguageIndonesiaRelation to curriculumCompulsoryTeaching methodsLecture and in-depth discussionWorkload (incl. contact hours, self-study hours)Estimated) Total workload: 1 SKS x 1.7 = 1.7 ECTS = 45.9 hours • Lecture = 11.6 hours • Excercise = 14 hours • Sel study = 14 hours • Exam = 2 hours (MID term and final) • Exam preparation = 4.3 hoursCredit points1 SKS = 1.7 ECTSRequired and recommendedEngineering Professional Ethics	
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prerequisites for joining	
the module	
Module ILO 7: design simple equipment, components, or processes ne	eded in
objectives/intended agricultural engineering operations; (Competence 1)	
learning outcomes ILO 8: demonstrate capacity in operating agricultural engineering	related
business either as producer or service provider; (Competence 2)	
Content The entrepreneurship practicum course learns the fundamental c	oncepts
of entrepreneurship, market needs identification, seizing oppor	unities,
and realizing them in the form of a business. It covers entreprer	eurship
strategies, evaluating business opportunities for a product and	
business ethics, and entrepreneurship ethics. It also encor	
business development, teamwork, and motivation for entrepren	eurship,
creative and innovative thinking.	
Examination forms Writing	
Study and examination Attendance above 80%	
requirements	
Reading list • Longenecker, J.G. and C.W. Moore. Small Business Managem	ent.
South-Western Pub. Co., Cincinnati, Ohio, USA. 1991	-
Osterwalder, A. and Pigneur Y. Busines Model Generation. Joseph	hn
Wiley & Sons, Inc. 2010	